

Local contractor wins Winston Tower contract

BY MATT HARRINGTON THE BUSINESS JOURNAL

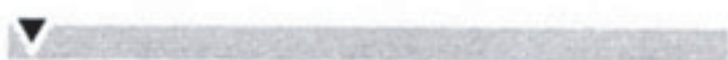
WINSTON-SALEM — The Greensboro office of a Kannapolis company recently completed a 6,033-window renovation of the former Wachovia tower in downtown Winston-Salem, putting solar tinting on the building to help save energy costs.

Winston Tower selected Pro-Tint Inc. over Minnesota corporate giant 3M for the \$250,000 contract, said Bill Cegles, who manages the Greensboro office of Pro-Tint. The office, which has two employees, opened only a year ago; the company was founded in 1986.

Pro-Tint was contacted by the management of Winston Tower, which is the new name given to the 27-story tower at 301 N. Main St. now owned by principals with Magnolia Partners and JDL Castle Corp., both of Winston-Salem.

"They put solar film on that building in 1978 and replaced it in 1993 and were looking at doing it again this past summer," Cegles said.

Pro-Tint showed the Winston Tower management examples of projects they had done where the solar film put on in



PRO-TINT INC.

President: Plato Hoyle
Headquarters: Kannapolis
Phone: (800) 553-8673
Web site: www.protint.com

1986 was still effective. That film can save buildings significant money in energy costs, Cegles said, though he would not speculate how much Winston Tower might save in a given year.

"It reduces the light that comes into the building as well as the heat, so it takes a major load off the air conditioning," he said.

Three Pro-Tint installers and a few helpers from Hickory did the work in just under seven weeks, Cegles said.

"They did a terrific job," said Linda McCorkle, a property manager for Magnolia Partners. "They were fast and very efficient. And they were very clean — they didn't make a mess."

Reach **MATT HARRINGTON** at (336) 370-2918 or mharrington@bizjournals.com.